Evie
PAYMENT CARD SERVICE

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CASE STUDY · MANUFACTURING

Mid-sized Manufacturer

A mid-sized manufacturer paying about $4.5 million a year to vendors, where the real win is fewer checks, less staff time, and on-time payment.

~$4.5M	~250	~30%	~$19,500
annual AP spend	invoices per month	vendor card acceptance	projected annual value

The situation

A mid-sized manufacturer pays about 250 vendor invoices a month, roughly $4.5 million a year. Its challenge was never the size of the rebate. Processing paper checks was slow and hard to keep on schedule, which cost staff time and made on-time payment a constant effort.

Where the value is

About 30% of spend goes to vendors that accept card, so the rebate is a modest bonus. Together with late fees avoided, the projected value is about $19,500 a year, and the larger gains are operational: fewer checks to print, sign, and mail, less staff time, and vendors paid when they were promised.

What it looks like on Evie

Modeled on the profile above	
Annual AP spend	**~$4.5M**
Share paid to card-accepting vendors	**~30%**
Annual card volume	**~$1.35M**
Card invoices per month	**~75**
Rebate rate (Evie calculator)	**1%**
Projected annual rebate	**~$13,500**
Late fees avoided (~$500 a month)	**~$6,000**
Projected annual value	**~$19,500**

Beyond the rebate

- **Staff efficiency:** payment processing time is cut roughly in half, from about 40 hours a month to about 20.
- **Timely payments:** average days to pay falls from about 5 to about 2, with payments released on the due date.
- **Fewer checks:** checks drop from about 250 a month to about 175 as 75 invoices move to card.
- **Late fees avoided:** about $500 a month ($6,000 a year) in late fees avoided, which adds to the rebate.

Modeled, not realized results. Acceptance rates are observed in the customer's actual payment runs; the rebate uses the same 1% rate as the Evie rebate calculator on this site, with about 60% of payables assumed card-eligible. Staff-time and payment-timing figures are estimates. Estimates are illustrative, not a guarantee or an offer of specific terms. Figures are rounded and the company name is withheld.